

Adding the World to Simulation

VT MÄK announces bundling discount.

VT MÄK (Booth 166) has initiated a special terrain bundle that makes it easier for organizations to add the entire world into their existing simulations. The bundle means that upgrades to existing systems can take advantage of whole Earth elevation and imagery, rich 3-D terrain, and large area paging terrain, and provide a central repository to serve their own terrain data.

The bundle of MÄK's VR-TheWorld terrain server and VR-inTerra terrain agility API includes a significant cost savings.

"With this special terrain bundle, your simulation applications can break out of the mold of simple DTED terrain and take advantage of innovations in terrain technology," said the company.

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The OFFICIAL GEOINT SHOW DAILY

is published by Geospatial Intelligence Forum and KMI Media Group Sunday October 16, Monday October 17, Tuesday October 18, Wednesday October 19 and Thursday October 20. Magazine distribution is free to attendees and exhibitors at GEOINT 2011 and available online at www.gif-kmi.com.

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Unbiased Analysis

CALNET offers solutions and solution options.

First time GEOINT exhibitor **CALNET (Booth 815)** differs from many other firms on the show floor in a significant way, said Dwayne Squires, assistant vice president of the intelligence analysis division. The privately held company provides a variety of intelligence support services, information technology solutions, language services and global aviation services.

This breadth of expertise is not what sets them apart, though. It's what the company doesn't do that makes it different.

"Being one of the few companies that don't sell software or products, we provide a very good, unbiased opinion set to the government when they really need it. Our analysts have no pressure to select a particular thing," Squires said.

Offering expert opinions has paid off for the 20 year old company. It made lists for fastest growing firms several times in the past few years. Over the last decade, it also changed its focus somewhat and expanded the range of its activities.

"We've done things around the world. We've have people in Afghanistan and Iraq. We do a lot of GEOINT now," Squires said.

For instance, CALNET is a prime

contractor for INSCOM Omnibus III, for which it conducts intelligence analysis, C4ISR support, and training support. It also assisted in the establishment of JIEDDO's Counter IED Operations Integration Center in 2006. Today it provides support across the intelligence community, including for DIA, NGA, NSA and the military services.

On the language services side, CALNET provides native speakers to support Army Combat Brigade training at the National Training Center in Fort Irwin, Calif. and elsewhere. It also provides support services to U.S. forces in Arabic, Kurdish, Pashto and Dari.

The company also provides IT solutions. Here CALNET helps with software development, information assurance, systems engineering and help desk support. Some of its core competencies in this area include enterprise portfolio management, architecture, design and implementation. The company supports a number of government agencies in this way, with NSA being one.

The thing that ties this diverse set of services together is that CALNET sells the same thing in every area. As Squires explained, "We're selling senior expert personnel."



CALNET's Dwayne Squires updates The Show Daily's Hank Hogan on their GEOINT goals.